



Consignor Information

Returning consignors please read as there are many changes!

Registration:

Consignors and Volunteers will need to register via the website.

We have a 100 consignor limit per location. Restocking consignor spots for Saturday morning limited to 10.

There is a \$10 non-refundable registration fee that is payable at the time of registration

Why do we ask this? It helps cover the cost of advertising the event and helps eliminate those who sign up but don't consign, thus blocking serious consignors.

How much money can I make?

You will earn 60% of the price of your items sold and will have an opportunity to shop our presale!

If you choose to **volunteer** you can increase your percentage up to **78%!**

- Volunteers who work 1 shift of 4 hours will earn 66% and shop our presale early.
- Volunteers who work 2 shifts, 8 hours total, will earn 72% and shop **our presale earlier.**
- Volunteers who work 3 shifts, 12 hours total, will earn 78% and can shop our presale earliest!

What items will be accepted to consign?

- In season (Spring/Summer at the Spring sale, Fall/Winter at the Fall sale) children's and Jr. sized clothing and accessories (no women or men's).
- Baby Equipment strollers, exersaucers, highchairs, pack-n-plays, etc.
- Baby Care Items boppy pillows, monitors, safety products, baby carriers, etc.
- Toys - Toys that require batteries must have working batteries in them. Items must be in working order. Toys and games must have all pieces. Toys with pieces should be sealed in a zip lock bag, taped shut with packing tape and the tag taped to the outside of the bag. Puzzles can be wrapped in plastic wrap and taped shut. Small toys may be combined in zip lock bags and sold as one item. No Happy Meal toys or giveaway toys.
- Sports - uniforms, footwear, equipment
- Books, video games, DVD's, Puzzles, etc. (Everything should be rated G, PG, or PG13). **Please** no VHS tapes.
- Furniture and decor- Changing Tables, Rocking Chairs, gliders, Bassinets, Dressers, toddler beds, Bunk Beds. Items such as nursery lamps must have working light bulbs. You must assemble these when you drop off your items and you must be willing to pick up Sunday evening if they do not sell.
- **NEW!! Women's shoes and purses! Limit 5 purses and 5 pairs of "adult" size shoes size 6 and up. Pick your best and brightest for this "trial" run!**

Item Restrictions

- No Walmart/Target/Kmart brands please. Why is this? Our events have gotten so large that we must plan the best use our rack space. Our statistics show that these brands do not sell well.
- Baby **clothing** size Newborn to 12 months are restricted to 35 items total. (Not for each size, but total) Why is this? Most new mommies receive more baby clothes than they ever can use. After many years of our sale, we have discovered very few of these tiny sizes actually sell. Pick your best and your brightest! Having our racks in these sizes uncluttered will allow people to shop with ease and choose from the best of the best!
- Infant shoes. Size 0-5 Limit of 10 pairs total. No limits in larger sizes.
- No Maternity clothing. Why this change? We have studied our sell through records and very little of the maternity wear sold and took up valuable space.
- Items should be in-season (Spring/Summer at the Spring sale, Fall/Winter at the Fall sale!), clean, and in new or gently used condition (no stains, tears, or excessive fading or piling).

- For safety reasons, **we cannot accept car seats**, unless they are brand new and in the box.
- No used underwear (must be new in original package)
- No used bras- even nursing bras (must be new with tags)
- No used breast pumps or accessories (New pumps are fine)
- No open consumable items such as baby food, formula, diaper creams, etc.
- No diaper pails such as Diaper Genie, Diaper Dekor, etc.
- No potties or potty seats.
- No used baby feeding equipment (must be new in original package)
- No crib/bed mattresses, unless they are brand new in a package.
- **Cribs must be manufactured AFTER June 2011 and have proof of manufacture date. MUST be verified at drop off to have no recalls.**
- No Plush/Stuffed animals unless they "do" something, like Tickle me Elmo. No beanie babies, no Webkinz.

What about recalls and lead-content?

You **cannot consign items that are recalled or have high lead content!** You **must** check your items at www.cpsc.gov and www.healthytoys.org.

What Supplies will I need to consign?

- **Tagging Gun and barbs.** If you choose to use a tagging gun **ONLY** tag on the seam or tag. Never force a barb through the fabric on the front of an item!! If you force it, there will be a whole and your item becomes unsellable.
- **Hangers-** Plastic or wire hangers (child size ones for anything size 5 and below).
- **Safety pins-** Larger size to pin on the tag. **No straight pins or staples!**
- **Zip-lock bags-** Various sizes depending on what you are putting in them. You may need the large 2-gallon ones.
- **Clear packing tape or Blue painters tape.** **Blue packing tape is best! It comes off easily and doesn't damage books and paper boxes.**
- **White 60-67# Card Stock for Tags-** Please do not use regular paper as the tags can rip and fall off.
- **Zip Ties** - Used for connecting shoes and to prevent them for separation.

Where do I get these supplies?

Supplies can be purchased on eBay or craigslist for the best prices or at the usual places like The Dollar Store, Wal-Mart, Target, Office Max, etc. Used hangers can often be purchased or acquired free at dry cleaners or department stores. One way to save money on supplies is to go in with a friend or two and buy paper, pins, etc. in bulk. Also, when you shop at the sale, ask to keep the hangers on the clothes you buy, and then save them for the next sale to use on the clothes you're consigning! You can also ask friends for extra hangers.

How do I know what price to put on items?

Click on the Pricing Guide on the website. Generally, items sell for 1/4 to 1/3 of the original price, depending on condition. If it is a name-brand, top-quality item, it could go for as much as 1/2 the original price. Ask yourself "**What would I pay this?**". There will be a minimum of \$2.00 price on each item. Please group items together if they are not worth \$2.00 alone. We will have a special featured rack on Sunday for $\frac{1}{2}$ price items that are \$1.

What clothing brands sell the best?

You would be surprised! Our best sellers from last year were Gap, Old Navy and Gymboree. Boutique brands sell well too. Hanna Andersson, Mini Boden, Ralph Lauren, and Tommy Hilfiger. Good solid brands such as OshKosh and Carters are sought after too.

Parents are also looking for complete outfits and basics as well. The key is good, clean condition.

How to tag and hang your items?

Tags should be pinned securely to the upper left side of the front of your item. (This will be your right as you look at the item!)

Clothes should be hung on the hanger in a "question mark" position with the front of the clothes facing you.

Please check our Facebook page for pictures that will aid you in hanging and tagging your items.

Clothing: You may use safety pins or a tagging gun to secure your tags. Please note! If not used correctly, the tagging guns will rip holes in your clothing and make them unsellable. If use a tagging gun, please remember to tag on a seam or tag.

Shoes: Please use zip ties to hold a pair of shoes together if possible. This prevents separation. You can either attach the tag to the bottom of the shoe, or pin it to the laces. If neither of these are possible, place the shoes in a zip lock bag and tape the tag to the bag.

Toys with small parts: Tape is your friend. Place small parts in a zip lock bag and attach to the toy securely! Despite our best efforts, parents will bring small children to the sale and they will try to play with the toys. We will do are best to keep your toys secure!

Books: You can group books together using strong rubber bands, string, zip lock bags or plastic wrap to keep them together. If you must tape a tag directly to the book we suggest that you use blue painters' tape which removes easier and won't injure the book. Please check our Facebook page for some pictures!

Drop Off

When you register we will have an online schedule for drop off appointments. You will have to pick a time that works best for you. You will need to arrive a few minutes before your drop off time. If you wait to sign up for a drop off time, you will have to choose from the remaining times.

Upon arrival, please find the drop off station to check in. Have your forms ready. Our volunteers will give you directions on where to place your items. Our quality control people will be checking your items as they go out. Please do not be offended, but chances are that we will return some of your items to you. If you

have left before they finished checking your items, they will be put aside to be returned to you after the sale.

You will be asked to show us how to set up and collapse strollers and pack and plays. We will also ask you to assemble any large pieces of furniture you have brought. Toys will be checked to make sure batteries are working. You will be asked if any of your items (strollers, bumby's, pack and plays) have been recalled. If we discover that they have not been checked, they will be returned for you.

If you miss your drop off time or are late, you have to reschedule for a later drop off time based on availability..

How long will check in take? It depends on how many items you have to drop off. Most drop offs take under 20 minutes.

What happens to my unsold items?

You have a choice to either pick your items up or to donate them to charity.

If you choose not to donate, you can pick your items up on Sunday between 6 and 8 pm. You will be told where to wait and your things will be brought to you. You will need to sign a form verifying that you have picked up your items.

If you choose to donate your items, please also choose to let them go half price!

Note: Large items like furniture, bicycles, climbers, exersaucers, strollers, etc. must be picked up if they do not sell.

They cannot be donated.

If you abandon your items or leave large items you will be charged a \$30 disposal fee. Any item left at 8pm on Sunday night is considered abandoned. These items will be loaded with the donations.

Why is this?

We plan our truck by the number of items marked "donate" after the sale is locked. Any additional items might require hiring an additional truck or in the event of large items, disposal fees.

Where will unsold items be donated if I do not pick up?

Unsold items will be donated to charities such as the Dorothy Day Hospitality House, the American Red Cross, local foster families and local thrift shops. At this time, we cannot offer tax-deductible receipts.